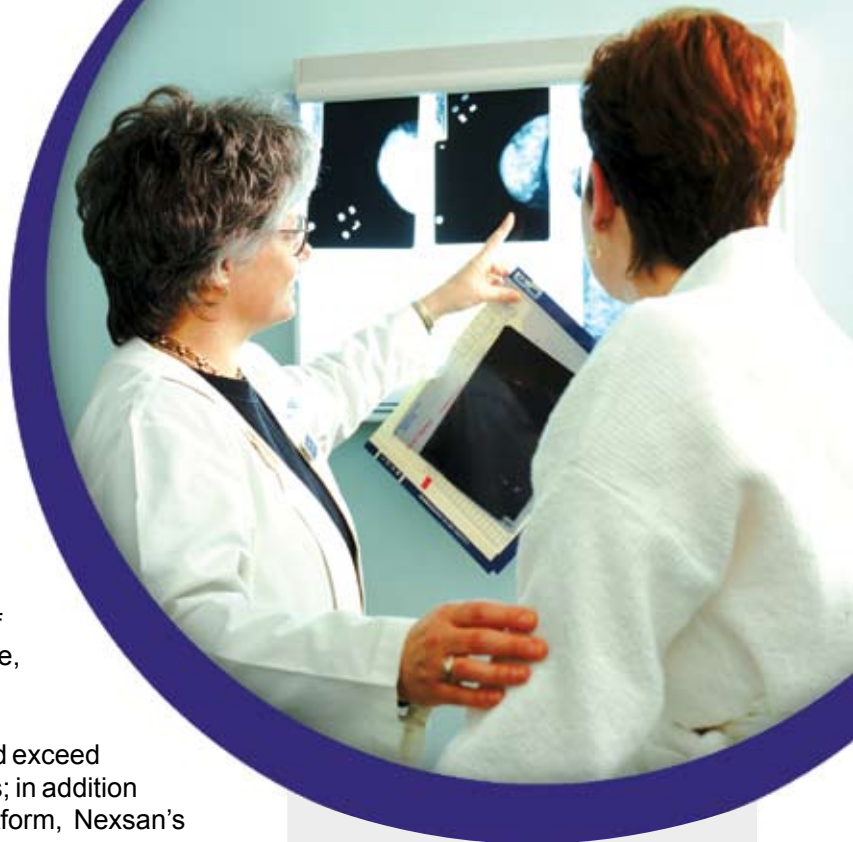




in Healthcare



Recent shifts to more electronic-based information and clinical results have caused a dramatic increase in the demand for secure disk-based storage. Nexsan has a set of solutions ideally suited to the management and storage of fixed content information. Our 20,000+ storage installations include a significant number of healthcare customers such as the National Institute of Health, MD Anderson, Cedars-Sinai, Kaiser Permanente, Abbott Labs and Mt. Sinai to name just a few.

Nexsan storage systems have been designed to meet and exceed the requirements of the medical and healthcare industries; in addition to providing a highly reliable and scalable storage platform, Nexsan's Assureon Archive solutions provide instant accessibility, are completely scalable and include long term retention and lifecycle management of medical information. Additionally, Assureon addresses the security of data, including HIPAA compliance, and the built-in replication and automated integrity checking that a long term archive requires.

Assureon has many technological and cost-saving advantages including seamless integration with PACS, EMR, PHR and HER applications and the ability to scale significantly without impacting performance. Nexsan's Assureon goes way beyond tape, and those early disk-based archiving products by including more capabilities, stronger security, faster performance and a highly affordable price point.

Healthcare Customers

Hospitals

- Mt. Sinai (New York)
- Cedars-Sinai
- Cleveland Clinic
- Mass General
- St. Jude
- MD Anderson
- Vanderbilt University
- University of Maryland

Research and Institutes

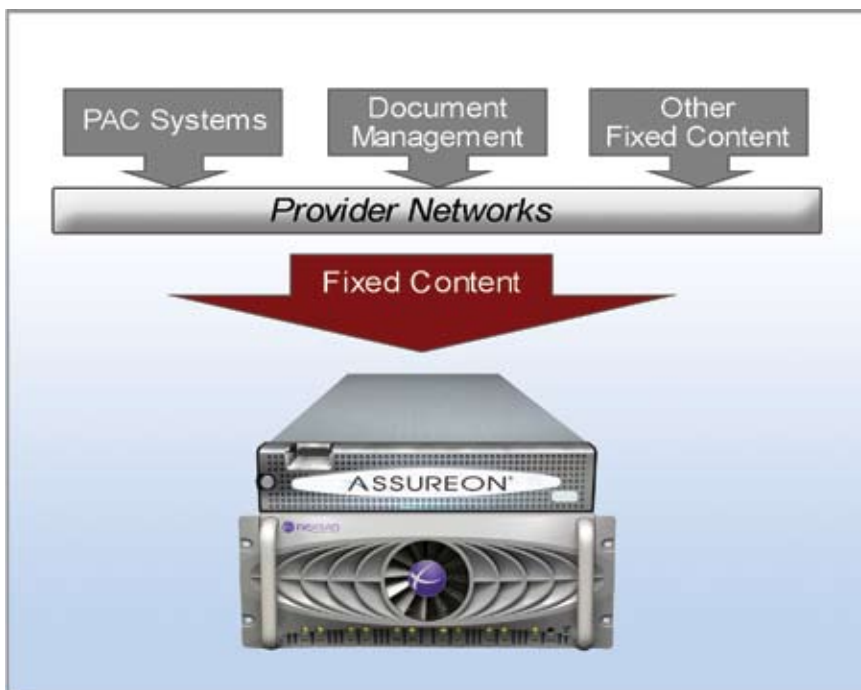
- National Institute of Health
- Salk Institute
- Thomson
- UCLA Genetics Lab

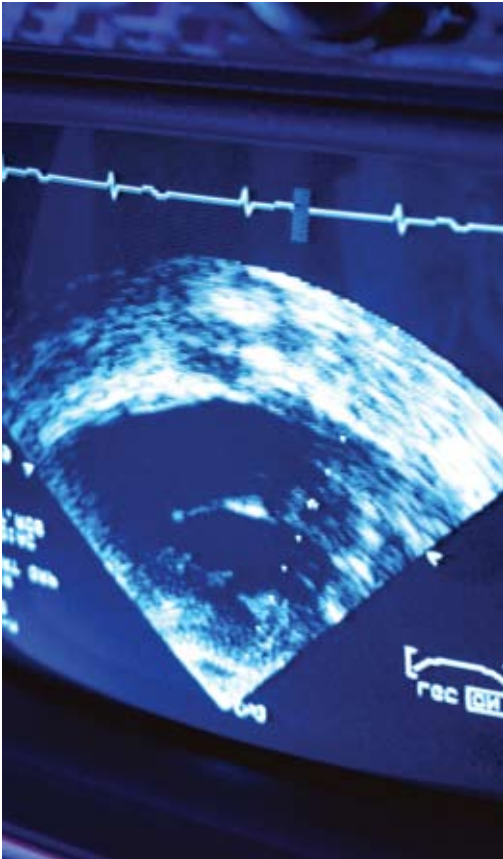
Insurance Companies

- Kaiser Permanente
- BlueCross/Blue Shield
- Metropolitan Life

Pharmaceutical Companies

- Abbott Labs
- Merck
- Aventis
- Bayer
- Roche





Key Assureon Benefits for Healthcare Organization

- **Immediate Accessibility** – Assureon provides healthcare professionals fast critical patient information when they need it.
- **Cost Correct Solution** – Nexsan delivers reliable storage solutions at affordable prices.
- **Consolidate Your Archives** – Assureon has been designed to be easily integrate with your business and medical applications (PACS, HMR, and HIS).
- **Self Managing** – Assureon is designed for minimal human intervention. It transparently performs integrity checks on the data and if any corruption of data is discovered, Assureon automatically self heals itself. You can feel secure that your medical images and records will be available when they are needed in the future.
- **Scalable** – Nexsan allows your storage capacity to scale as your demands grow. Increasing the amount of storage or processing power is simple due to its underling architecture.
- **Searchable** – Nexsan solutions allow healthcare providers to easily locate the healthcare information needed to provide top quality care.
- **Privacy** – Nexsan integrates with your medical applications and enforces your security policies. Assureon restricts and tracks all access to healthcare records. Assureon also optionally allows customers to encrypt medical information for complete privacy protection.
- **Meet Your Uptime Requirements** – Assureon can be configured with a “hot site” backup for business continuance. Replication is a standard feature of Assureon, where one copy of your data is written to Site A and another to Site B. If Site A goes down, Site B becomes active. When Site A comes back on-line, both systems will automatically resynchronize. Your patient information is always available; so you can continue your patient care.
- **Compliance** – Assureon meets and exceeds all HIPAA standards with regard to medical data.
- **Green Technology** – Nexsan’s power saving technology, AutoMAID, manages the amount of energy used by monitoring the access patterns of your information. Designed to conserve the amount of electricity consumed without sacrificing performance, AutoMAID reduces the heat produced, which in turn cuts the cooling requirement. The end result is a lower carbon footprint and dramatically lower operating costs.
- **Support** – Nexsan provides either 24X7 or next business day on-site support.